
Executive Profile

Accomplished neurosurgeon with expertise in spine and chronic pain issues possessing a successful track record of clinical and business performance. Keen acumen in consulting practices through implementation of process improvements and identification of inefficient operations. Focused on entrepreneurial endeavors and development of a virtual e-consultation service utilizing communications software and social marketing.

Skill Highlights

- Clinical/socioeconomic factors
- Physical/injection therapy
- Complex pain problems
- Advanced pain therapies
- Executive practice management
- Strategic planning
- Contract negotiation
- Revenue generation

Core Accomplishments

- Served as Medical Director for Neurosurgical services in 2 community Hospitals.
- Founded Potomac Neurosurgery in 2001 and spearheaded integration of 4 Neurosurgeons, successfully reducing overhead from 50% to 34%.
- Quadrupled revenues and profits 4 times in 2004 and streamlined surgical cases from 150-600 annually by developing a new business model "The Bridge to Excellence" to quantify financial and socioeconomic cost of delivering medical services and successfully negotiating contractual agreements between 2 community hospitals and a University Hospital.
- Successfully adapted Medical Home concept to Spine and pain problems by integrating a Neurosurgical Spine service in a Multidisciplinary Neuroscience center in 2009.
- Successfully negotiated business sale of Potomac Neurosurgery to Medstar -Georgetown University Hospital and supervised a smooth transition into a non-profit University owned Neurosurgical practice integrated in the community of Southern Maryland.
- Achieved annual profits of \$150,000 in 1980 through creation and development of an Interdisciplinary Pain Clinic.

Professional Experience

April 2008 to Current

Calvert Memorial Hospital – Prince Frederick, MD

Voluntary Physician/Medical Staff (11/2011-Current)

Staff Physician (04/2008-11/2011)

July 1980 to Current

Southern Maryland Hospital Center – Clinton, MD

Voluntary Physician/Medical Staff (11/2011-Current)

Chief Neurosurgeon (07/1980-11/2011)

January 1972 to November 2011

Georgetown University Medical Center – Washington, DC

Clinical Assistant Professor Emeritus (11/2011-Current)

Clinical Assistant Professor (01/1972-11/2011)

CEO/Attending Neurosurgeon

July 2001 to January 2010

Potomac Neurosurgery – Clinton, MD

- Sold company in 2010 to Georgetown University Medical Center.

Neurosurgeon

July 1971 to June 1991

Greater Southeast Community Hospital (Cafritz Memorial Hospital) – Washington, DC

Licenses & Certifications

- Maryland: Lic.Cert.No. D0008302 Exp.9/30/2012
- District of Columbia: Lic.No.MD4405 Exp.12/31/2012
- ABNS : American Boards of Neurological Surgery
- FAAPM: Fellow American Association of Pain management
- CIME: Certified Independent Medical Examiners Cert.No. 02-00770
- ME# 33001610011 Exp: 12/31/11

Professional Society Memberships

Congress of Neurological Surgery
American Medical Association: ME# 33001610011
American Assoc. of Neurological Surgeons
Section of Pain of the AANS
American Academy of Pain Medicine

Educational Background

American Boards of Independent Medical Evaluation 2009

CIME - Independent Medical Evaluations

American Association for Pain Management 1999

Pain Management - FAAPM

Georgetown University 1971

Neurosurgical Residency

Yale University Medical Center 1967

Neurosurgery

Boston University 1966

General Surgery

Harvard University 1963

Beth Israel Deaconess Hospital
Fellow, Internal Medicine

Washington Hospital Center 1962

Rotating Internship

Cairo University 1961

M.B., B.Ch. Honors - Medicine and Surgery

Presentations

- 2011-Intracerebral Hemorrhage: Decision Making, a collaborative effort Calvert Memorial Hospital January 2011
- 2008- Southern Maryland Pain Symposium: Chronic pain Surgical management
- 2004- Neurosurgery and Advanced pain Therapies GUMC Grand rounds
- 1992-Reflex Sympathetic Dystrophy, Combined Conservative and Surgical Approaches. Presented at the 1992 American Academy of Pain Medicine Meeting in Phoenix, Arizona. January 16-18 1992.
- 1991-Multidisciplinary Pain Clinics - Presented at Georgetown University Hospital Neurosurgical Grand Rounds, April 10, 1991
- 1991-The Place of Surgery in Sympathetically Mediated Pain. Presented at the 59th American Academy of Neurological Surgeons' Annual meeting, New Orleans, Louisiana, May 1991.
- 1986-Anterior Lumbar Interbody Fusion. Prevention and Treatment of Failed Laminectomy Syndrome. Presented at the Spinal Section of the American Association of Neurological Surgeons, San Diego, California, February 1986
- 1986-Reflex Sympathetic Dystrophy— Report of Six Operative Cases. Presented at Chalom Albert Symposium, Greater S.E. Community Hospital, Washington, D.C. September 1986.
- 1964-Anterior Radiculopathy and Systemic Lupus Erythematosus Cells : Report of a Case. GARGOUR G, MACGAFFEY K, LOCKE S, STEIN MD. PMID: .BMJ 1964